

Message Text

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PAGE 01 ACCRA 01827 101736Z

73

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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R 101207Z MAR 76
FM AMEMBASSY ACCRA
TO USDOC WASHDC
INFO SECSTATE WASHDC 1506

UNCLAS ACCRA 1827

E. O. 11652: N/A
TAGS: BEXP GH
SUBJ: WTDR/FTI - YENOK TRADING CO. LTD.

REF: USDOC 01783

1. GHANA 2. CNTRY CODE: 749; 3. SER. NO: N/A
4. YENOK TRADING CO. LTD. 4B. CODE: A
5. P.O. BOX 2413; D-754/4 KNUTSFORD AVE.
6. ACCRA, GHANA
7. EST. 1969 8. EMPL: 16 9. SIZE: (21-X) SMALL
10. REPUTATION: (22-X) GOOD
11. FIRM DEALS IN WIDE RANGE OF COMMODITIES, A FEW IMPORTS FROM HOLLAND AND ITALY, AND LOCAL GOODS. HAS TWO WHOLESALE/RETAIL OUTLEST IN DOWNTOWN ACCRA.
12. RPT DATE: 03/76
- 13A. 20232/13 RTL. W/SALER OF CANNED MILK PRODUCTS
- 13B. 20200/135 IMP. DIST. OF BABY FOODS AND TOMATO PASTE
- 13C. 20411/13 RTL. W/SALER OF FLOUR
- 13D. 20480/13 RTL. W/SALER OF ANIMAL FEEDSTUFFS
- 13E. 20910/135 IMP. DIST. OF CANNED FISH
- 13F. 28600/1235 IMP. AGT. DIST. OF DYESTUFFS
- 13G. 30797/13 RTL. W/SALER OF PLACSTICS KITCHENWARE
- 13H. 32610/13 RTL. W/SALER OF VITREOUS PLUMBING FIXTURES AND FITTINGS
- 13I. 34294/135 IMP. DIST. OF BUILDER'S HARDWARE
- 13J. 36300/13 RTL. W/SALER OF HOUSEHOLD ELECTRIC APPLIANCES
- 13K. 34694/13 RTL W/SALER OF ALUMINUM HOUSEHOLD UTENSILS
- 13L. 37141/35 IMP. DIST. OF MOTOR VEHICLE PARTS AND ACCESSORIES

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14. CONTACT: MR JOSEPH Q. KORNEY TITLE: MANAGING DIRECTOR

15. CABLE: YENOCO 16. TELEX: N/A 17. TEL 63151
18. FINANCIAL REF: BARCLAYS BANK OF GHANA LTD., KIMBERLEY
AVE. BRANCH, P.O. BOX 1624, ACCRA
19. TRADE REF: IMEX, BOX 17, 84014 NOCERA, INFERIORE, ITALY.
20. JAOR FOREIGN FIRMS REPRESENTED: AGENCY REP OF VAN
ASPEREN AND CO., BOX 265, ARNHEM, HOLLAND; CHEMICALS AND
DYESTUFFS: ACQ. 1970.
21. ONE OF THREE SMALL GHANAIAAN FIRMS WHICH ARE VIRTUALLY
WHOLLY-OWNED BY THE CURRENT MANAGING DIRECTOR. OTHERS ARE
J.Q. KORNEY AND CO. AND KHAMACO. LTD. FIRMS OPERATE IN SAME
FASHION, HANDLE IDENTICAL RANGE OF UNRELATED PRODUCTS, SHARE
COMMON OFFICE, STAFF AND DISTRIBUTIVE FACILITIES. THEY
OCCASIONALLY IMPORT FEW COMMODITIES IN THEIR RESPECTIVE NAMES
BUT SHARE A JOINT ACCOUNT MAINTAINED IN THE NAME OF SUBJECT
FIRM. MR. KORNEY AND HIS FIRSM ENJOY HIGH REPUTATION AMONG
GHANAIAAN BUSINESS COMMUNITY AND HAVE A GOOD CREDIT RECORD
(ALTHOUGH FOR MODEST AMOUNTS) WITH A LOCAL BANK WHICH CONSIDERS
THEM "GOOD AND HONEST FOR NORMAL BUSINESS ENGAGEMENTS". WE
RECOMMEND YENOK CO. AS SUITABLE TRADE CONTACT FOR U.S. FIRMS
BUT SUGGEST THAT CAUTION BE EXERCISED IN TRANSACTIONS INVOLVING
LARGE CREDITS UNTIL MUTUAL CONFIDENCE IS ESTABLISHED.
22. PREPARED BY P.A. HENNISON APPROVED BY A.L. GLAD
AT AMERICAN EMBASSY, ACCRA.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ACCRA01827
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760091-0604
From: ACCRA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760378/aaaacqdl.tel
Line Count: 85
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 30 AUG 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 AUG 2004 by meiwc>; APPROVED <09 DEC 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI - YENOK TRADING CO. LTD.
TAGS: BEXP, GH
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006